



RE/MAX
CAMOSUN

Each Office Independently Owned and Operated

COVID-19

BUYER CHECKLIST

Real estate professionals should be discussing COVID-19 with their clients. It is an important health concern and we encourage you and your clients to work cooperatively to find a solution that best fits everyone's concerns.

CHECKLIST

- Provide client with COVID-19 links and information from the appropriate authorities
- Assess your own risk with dealing with your clients. Are they ill, or have they recently travelled?
- Have your client provide their own concerns about potential risk
- Provide options for your buyer client

MINIMIZING RISKS and Continue Viewing Properties

- Request health and recent travel information from potential sellers and their professionals before any showing to give the buyer an indication of risk
- Request health and recent travel information from potential buyers and their professionals before any showing to give the buyer an indication of risk
- Travel in separate vehicles to viewings to limit the amount of time spent in close proximity to each other
- Only show properties that the buyers are genuinely considering purchasing
- Take precautions during viewings, including wearing nitrile gloves or using alcohol-based, anti-microbial hand sanitizer, and not touching door knobs, cupboard hardware, light switches or other surfaces unless necessary

ELIMINATING RISKS by Postponing Viewings

- Discuss postponing the purchase process with your client and the pros and cons of doing so
- Document all discussions in writing

This information was created in collaboration with the Real Estate Council of British Columbia in the interest of protecting consumer and licensee health safely in uncertain times. Thank you to the Real Estate Council of BC for their cooperation.